



07 - 08 JULY 2021

REPOSITION & REIMAGINE

LIVE SESSIONS | NETWORKING | ENGAGEMENT

PLEASE NOTE: ALL TIME'S ARE IN EASTERN AFRICA TIME (EAT)

EAPI VIRTUAL SUMMIT DAY 1 - WEDNESDAY, 07 JULY 2021	
09h00 (10min)	Welcoming Remarks - Master of Ceremonies: Renee Ngamau , Speaker & Life and Business
09h10 (30min) Keynote Presentation	THE ROAD TO RECOVERY FOR EAST AFRICA'S ECONOMIES: A presentation on the impact of fiscal/monetary policy and stimulus packages as a response to Covid-19; AfCFTA; regional elections and revised free trade agreements. Presented by: Nicola Weimar , Head Economist, Nedbank
09h40 (20min) Presentation	EAST AFRICAN COMMERCIAL REAL ESTATE MARKET OUTLOOK: Reviewing the last 12 months and looking at projected trends, rentals and performance across sectors and countries. Presented by: Moses Lutalo , Managing Director, Broll Uganda
10h00 (60min) Presentation & Panel Discussion	COST OF DEBT AND OPTIMAL CAPITAL STRUCTURES: An increase in perceived risk levels has further constrained financing to developers; what levers can be pulled to unlock credit and capital for the regional real estate industry? What have financiers learnt during the pandemic? Presented and Moderated by: Gerhard Zeelie , Head of Property Finance Africa, Nedbank, South Africa Panelists: Godfrey Tapela , Senior Investment Officer, IFC Dhruv Pandit, CEO , Fedha Group, Kenya Antony Kambiriri , CFO, Mi Vida Andre Janari , Chief Investment Officer, Gateway Real Estate Africa (GREA)
COFFEE BREAK	
11h10 (40min) Presentation	AFFORDABLE HOUSING: ATTRACTING INVESTMENT TO THE AFFORDABLE HOUSING SECTOR IN KENYA. Presented by: Jess Cleland , COO: Africa, Broll and Vivian Ombwayo , Director: Research and Valuation, Broll, Kenya
11h50 (30min) Keynote Presentation and Exclusive Q & A	THE AFFORDABLE HOUSING PROGRAMME UPDATE: Where are we now? And how has Improved access to mortgage loans, continued launching of new affordable housing projects and improved infrastructure changed the AHP landscape? An Exclusive Q & A with: Honourable Charles Hinga , Principal Secretary, State Department Of Housing And Urban Development (TBC)
COFFEE BREAK	
12h30 (60min) Panel Discussion	DEVELOPING AND REPURPOSING FOR A NEW ERA: A look at how retail and corporate office landlords and developers can repurpose their buildings into assets that regional & international companies are looking for. Is there an investment case for repurposing assets to data centres, healthcare facilities and other asset classes? Moderator: Robert Gichohi , Director, Turner & Townsend, Kenya In conversation with: Steve McGuckin , Global Head of Client Programmes, Turner & Townsend James Wilman , CEO, Future-tech Neil Black , Senior Project Manager, LandSec Andrew Kusewa Kilonzi , LandSec, Boogertman + Partners Shevira Bissessor , Chief Operating Officer - Gateway Real Estate Africa (GREA)
13h30 (30min) Presentation and Live Q&A	COUNTRY FOCUS: RWANDA Presented by: Charles Haba , Managing Director, Century Real Estate, Rwanda



8TH ANNUAL
EAST AFRICA PROPERTY
INVESTMENT SUMMIT
VIRTUAL

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14h00 (60min)

Presentation &
Panel Discussion

EXPLORING NEW RESIDENTIAL TRENDS: Is the move toward suburban towns and Kenya's counties here to stay? Reviewing the changing perspectives on design, space, privacy and safety - how has the pandemic changed the consumer's demand for housing?

Presented by: Sakina Hassanali, Director, HassConsult, Kenya

Moderator: Gikonyo Gitonga, Managing Director, Axis Real Estate Ltd

In conversation with:

Sakina Hassanali, Director, HassConsult, Kenya

Kavit Shah, Director of Tilisi & Maisha Developments

Mumo Kianga, Development Director, Garden City Development Limited/Mi Vida Homes

Stanley Mwangi, Relationship Manager, Project Finance Mortgage Finance, HF Group

COFFEE BREAK

15h10 (40min)

Panel Discussion

LOGISTICS AND INDUSTRIAL BOOM?: Will the pandemic and the growth of e-commerce be the major catalyst for a warehousing and logistics boom in Nairobi? Has uptake significantly increased or is there still a long way to go?

Moderator: Simon Ardonceau, Head of Strategic Consulting and Business Development Africa, JLL

Panelists:

Richard Hough, CEO, Africa Logistics Properties (ALP)

Paul Williamson, Head - Business Development, Nairobi Gate Industrial Park

Somaya Joshua, Head: Commercial Property Finance (Africa Regional Operations), Absa

16h00 (30min)

AN UPDATE AND DISCUSSION ON PROPTech AND SHARED ECONOMY ADOPTION IN EAST AFRICAN REAL ESTATE: Reviewing progress made across the region - has the pandemic accelerated innovation?

Moderator: Sean Godoy, Co-Founder, Proptech Africa, South Africa

Panelists:

Ronald Kaweesi, Project Lead, Proptech Uganda

Jevans Otieno, Founder, Kenya PropTech

Iruaku Azinge, CEO - Hausmann Africa, Nigeria

16h30

CLOSING REMARKS



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EAPI VIRTUAL SUMMIT
DAY 2 - THURSDAY, 08 JULY 2021

09h00 (10min)	Welcoming Remarks - Master of Ceremonies: Renee Ngamau , Speaker & Life and Business
09h10 (50min) Panel Discussion	<p>SUSTAINABLE (GREEN) FINANCING SOLUTIONS: NEW WAYS TO ATTRACT CAPITAL AND INVESTMENT INTO THE EAST AFRICAN REAL ESTATE SECTOR: Who are the players and what are they looking for? What is the level of capital globally which Africa can tap into? And are there other sectors leading from a sustainable investment point of view which we can learn from to catalyse investment into the sector? Could ESG developments attract more investment into the East African RE market?</p> <p>Moderator: Thomas Mundy, Head of International Capital Sub-Saharan Africa, JLL</p> <p>In conversation with: Arvana Singh, Investment Banker, Nedbank Sheila Nyachieo, Head of ESG, Acorn Holdings Limited, Kenya Dennis Quansah, Green Building Lead, IFC, Ghana</p>
10h00 (60min) Panel Discussion Session sponsored by Habitat for Humanity	<p>A MOVE TOWARDS A CIRCULAR ECONOMY FOR EAST AFRICA'S HOUSING SECTOR: Leveraging the use of co-living principles and economic and industrial concepts that advocate reusing products and raw materials for East Africa's housing sector.</p> <p>Moderator: Seeta Shah, Senior Affordable Housing Specialist, FSD Kenya</p> <p>In conversation with: Isaac Kamau, CEO & Co-founder, The Vlage, Kenya James Mitchell, Co-Founder & CEO, BuildX Apollo Buregyeya, CEO, Eco Concrete Amos Mthembo, Project Manager Africa, Reall</p>
COFFEE BREAK	
11h10 (15min)	<p>15min City: A Sustainable Solution for a Post-Covid World</p> <p>A presentation by: Raneer Nanji, Co-Chief Executive, Tilisi Developments</p>
11h25 (60min) Panel Discussion	<p>A NEW URBAN CODE: HOW WILL URBAN GOVERNANCE, INFRASTRUCTURE AND TECHNOLOGY DRIVE THE NEXT WAVE OF DEVELOPMENT? What is the future of urban governance, transportation and management and – how will developers cater to Kenya's high urbanization and population growth rates? And will the growth of suburban large scale developments and the introduction of tech cities continue?</p> <p>Moderator: Madhur Ramrakha, Advisory Board Member, Kenya Green Building Society</p> <p>Panelists: Raneer Nanji, Co-Chief Executive, Tilisi Developments Simon Herd, Regional Director - Sub-Saharan Africa, MaceYMR Eng. John Tanui, CEO, Konza Technopolis Vijay Kadee, CEO, Kaydee Group</p>
12h25 (35min) Presentation and Live Q&A	<p>COUNTRY FOCUS: TANZANIA</p> <p>Presented by: Heri Bomani, Co-Founder, Pangani Group, Tanzania</p>
13h00 (50min) Panel Discussion	<p>REPOSITIONING THE EAST AFRICAN RETAIL MARKET: A look at what will come of Kenya's struggling retail space and increasing vacancies. Expansion & reshuffling of Quickmart, Naivas and Carrefour – how will this change the retail landscape and will they drive demand for suburban retail development and smaller more convenient retail offerings?</p> <p>Moderator: Leonard Mudachi, Chairman RETRAK</p> <p>In conversation with: Wambui Mbarire, CEO, RETRAK Marc du Toit, Head of Retail, Knight Frank, Uganda Jonathan Muga, Head of Investment Banking, Stanbic Bank</p>



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COFFEE BREAK

14h00 (50min) Panel Discussion	<p>THE OUTLOOK FOR COMMERCIAL OFFICES IN EAST AFRICA: What levels of re-occupancy have we seen across the region and what trends are here to stay? How have rents and returns shifted over the last year? Will coworking operators and landlords double down on their flexible office solutions? And in Kenya- will the continued expansion of government and its uptake of commercial office space continue?</p> <p>Moderator: John Rogers, Regional Director - East Africa, Turner & Townsend</p> <p>Panelists: Genevieve Naidoo, Divisional Executive: Property Finance PM & Valuations, Nedbank CIB Merry Luzolo, Country Lead /ROA Architecture Director South Africa, Haussmann Africa Tim White, CEO, Profica Eugene Ngugi, Managing Director, Planning Interiors Limited</p>
14h50 (30min) Presentation and Live Q&A	<p>COUNTRY FOCUS: UGANDA (TBC)</p> <p>Presented by: Arthur Mukembo, Association of Real Estate Agents, Uganda</p>
15h20 (40min) Presentation & Panel Discussion	<p>REVIVING THE EAST AFRICAN TOURISM AND HOSPITALITY INDUSTRY: What is the outlook for the sector's recovery? To what extent will local tourism drive this recovery? How are asset owners adapting to the continued constrained environment - remaining closed; change /adaption of use and other strategies? And how will future hotel projects be funded?</p> <p>Presented and Moderated by: Fabio Nava, Vice President, Hotels and Hospitality, Sub- Saharan Africa, JLL</p> <p>In conversation with: Samantha Muna, Director of Development East Africa, Hilton, Kenya Hooman Ehsani, Director of New Developments, Greenhills Investments, Kenya Daniel Trappier, Senior Director for Development Sub Saharan Africa, Radisson Hotel Group</p>
16h00 (30min) Panel Discussion	<p>KENYA'S ECONOMIC RECOVERY PLAN THROUGH A GENDER LENS: Given the unprecedented and continually evolving situation as a result of COVID-19, the country and various sectors including the urban development sector, are facing numerous challenges. We will apply a gender lens to the issues and interventions in terms of construction and the built Environment, urban development, manufacturing and supply chain, communication and stakeholder management, finance and funding and legal and regulatory.</p> <p>Moderated by: Robyn T. Emerson, WIRE President</p> <p>Panelists: Etta Madete, Architectural Designer, BuildX Plnr. Rose Muema, Former Deputy Planning and Development, NCC Stella Gacheri Mutai, Head of Property Finance, NCBA Group Plc Esther Karegi, Head of Real Estate, Laser Property Services Jordan Rabach, Managing Partner, Swiftcost Quantity Surveyors</p>
16h30	END OF DAY 2