

DAY 1 - WEDNESDAY, 17 APRIL 2024 | RADISSON BLU, UPPER HILL, NAIROBI

## HOSPITALITY FORUM

12h02 EAT (10min)  
Presentation

**Presentation:** East Africa Hospitality Development Pipeline

**Presented By:** Wayne Troughton, CEO, HTI Consulting

12h12 EAT (40min)  
Presentation &  
Panel Discussion

**Presentation:** EDGE Certification for Hotel Developments: A Radisson Blu Case Study (10 mins)

**Panel Discussion: THE GROWTH OF GREEN HOSPITALITY DEVELOPMENTS IN EAST AFRICA:** Incentives, returns and more? What do guests want and is demand sustainable?

**Moderator:** Vere Shaba, Founder, ESG Engineering & Sustainability, Greendesign

**Presentation:**

- **Amrish Shah**, Founder, Urban Green Consultants
- **Kim Irmier**, Senior Global Director, Development, Mantis
- **Shamil Manek**, Director, Four Points by Sheraton, Kenya & Uganda

12h52 EAT  
(1 Hour)

## LUNCH

13h52 EAT  
(40mins)  
Panel Discussion

**STATE OF THE MARKET IN EA:** Increasing supply, rates, refinancing & funding in East Africa; ESG & more. Where are midscale options and more?

**Moderator:** Fiona Crow, VP, Hotels & Hospitality Group, JLL Africa

**Panellists:**

- **Ken Ogwong**, Senior Dealmaker, IDC
- **Tejas Shah**, Director, PVP Hospitality
- **Daniel Trappler**, Senior Development Director, Radisson Hotel Group
- **Ewan Cameron**, Director, Africa, Westmont Hospitality Group
- **Catherine Hendry**, Executive Property Finance Africa, Nedbank

14h32 EAT (40min)  
Panel Discussion

**THE BEACH IN EAST AFRICA:** The opportunities and trends on the coast, unpacking opportunities, and challenges? Will we see more brands on the coast, how do we create more access in Kenya and Zanzibar for new resorts.

**Moderator:** Wayne Troughton, CEO, HTI Consulting

**Panellists:**

- **Wesam Okasha**, Head of Global Development, Asia, Greater China & EMEA, TUI BLUE
- **Kieran Day**, Group COO, Elewana Afrika
- **Amin Merali**, CEO, Neptune Hotels
- **Jugal Khushalani**, Senior Director, Lodging Development - Middle East & Africa, Marriott International

15h12 EAT (35min)  
Panel Discussion

**HOSPITALITY LED MIXED USE DEVELOPMENTS: A STRATEGY FOR RESILIENCE & USD INCOME:** Unpacking what Investors, offtakers, occupiers, and the impact of short-term rental services in driving demand and supply.

**Moderator:** Andrew Ondimu, Senior Associate, CBRE Excellerate

**Panellists:**

- **Sakina Hassanali**, Head of Developments Consulting and Research, HaasConsult Real Estate
- **Eleni Georgopoulou**, Founder, YourHost
- **Ciru Wanyoike**, Group Commercial Director, Mivida Homes
- **Jonathan Jackson**, Chairman, Lordship Africa

15h47 EAT (40min)  
Panel Discussion

**ALTERNATIVE HOSPITALITY INVESTMENTS** - Exploring and unlocking opportunities in F & B in East Africa

**Moderator:** Kevin Teeroovengadum, Board Advisor, Janus Continental Group

**Panellists:**

- **Leonard Mudachi**, Chief Vision Officer, Branded Restaurants & Retail Africa Ltd
- **Eugene Ngugi**, Managing Director, Planning Interiors Limited
- **Rifesh Doshi**, CEO, Spring Valley Coffee

17h10 EAT

CLOSING REMARKS - END OF DAY 1