

**DAY 2 - THURSDAY, 18 April 2023 | RADISSON BLU, UPPER HILL, NAIROBI**

08h00 EAT	<b>Registration &amp; Networking</b>
08h25 EAT	<b>Welcome Address by Master of Ceremonies: Eric Latiff</b> , Radio Talk show Host, Standard Media Group PLC
08h30 EAT (15min) Presentation	<b>Presentation: OVERVIEW OF THE REGIONAL RETAIL MARKET: A look consumer growth, demand, buying power etc</b>  <b>Presented By: Evans Orudo</b> , Country Manager Kenya, Sagaci Research
08h45 EAT (40min) Panel Discussion	<b>Presentation:</b> Evolution of retail centres in East Africa over the past 10 years, connecting consumers to the retailers.  <b>Presented by Marc du Toit</b> , Head of Retail, Knight Frank Uganda  <b>LANDLORDS &amp; BIG BOX RETAILERS IN EAST AFRICA:</b>  <b>Moderated by: Marc Du Toit</b> , Head of Retail, Knight Frank Uganda  <b>Panelists:</b> <ul style="list-style-type: none"> <li>• <b>Hooman Ehsani</b>, CEO, Greenhills Investments &amp; Village Market</li> <li>• <b>Rupen Shah</b>, CEO, Victoria Courts Kenya</li> <li>• <b>Debbie Kippen</b>, Head of Leasing Africa, Grit</li> <li>• <b>Sarit Shah</b>, CEO, Sarit Centre</li> <li>• <b>Natalie Mwedekel</b>, Founder, Mama Rocks Burger Kitchen Ltd</li> </ul>
09h25 EAT (40min) Panel Discussion	<b>HOW CAN INTERNATIONAL FRANCHISES AND NEW PLAYERS ENTER THE REGIONAL MARKET?</b> Developers & Big Box Retailers:  <b>Moderator: Ryan Pape</b> , Country Manager, CBRE Excellerate  <b>Panelists:</b> <ul style="list-style-type: none"> <li>• <b>Justin Sullivan</b>, Commercial Director, Liberty Group</li> <li>• <b>Tim White</b>, CEO, Profica</li> <li>• <b>Abdullah Muhammed</b>, Retail &amp; Franchise Business Development Consultant</li> <li>• <b>Ahmed Hafez</b>, Managing Director, TownTeam</li> </ul>
10h05 EAT (35min) Panel Discussion	<b>NEIGHBORHOOD CONVENIENCE-ARE WE LIKELY TO SEE CONTINUED GROWTH AND WHAT ARE THE BENEFITS BETWEEN CONVENIENCE VS TRADITIONAL MALLS?</b>  <b>Moderator: Wambui Mbarire</b> , CEO, RETRAK  <b>Panelists:</b> <ul style="list-style-type: none"> <li>• <b>James Hoddell</b>, Director, Safari Centre</li> <li>• <b>Mark Mwoka</b>, Architect, Boogertman &amp; Partners Architects</li> <li>• <b>Gianni Mwaniki</b>, Head of Property, Java House Africa</li> <li>• <b>Willy Kimani</b>, Founder, Jaza Retail</li> <li>• <b>Catherine Ng'ang'a</b>, Head of Retail Leasing, Broll Kenya Limited</li> </ul>
10h45 (30min) Panel Discussion	<b>THE RISE OF E-COMMERCE</b>  <b>Moderator: Mr. Kushil Lakhani</b> , CEO & Founder, Kitu Kali  <b>Panelists:</b> <ul style="list-style-type: none"> <li>• <b>Ashmi Shah</b>, Retail Portfolio Manager, Knight Frank</li> <li>• <b>Aaron Thuo</b>, VituZote, Founder &amp; Managing Director</li> <li>• <b>Priscilla Muhu</b>, CEO, MYDAWA</li> </ul>
10h45 EAT (30min)	<b>BREAK</b>