

13-14 May 2026 | RADISSON BLU, UPPER HILL, NAIROBI

THEME: RE-NEWED MOMENTUM

DAY 2

07h30 EAT

REGISTRATION | TEA & COFFEE WILL BE SERVED

Stream 1

Stream 2

09h00 EAT
(30 min)

HOW AI IS REWIRING THE PROPERTY INDUSTRY: Exploring how AI is fundamentally reshaping real estate, hospitality, brokerage, asset management, and property operations. Examining the emergence of “intelligent operational real estate” and why the firms that move early will gain a significant competitive advantage.

Christopher Jannou, CEO & Founder, RebelZero AI, Founder & Chairman, Urban Africa Capital

09h00 EAT
(30 min)

PRICING INFRASTRUCTURE FOR RESIDENTIAL REAL ESTATE: Impactful strategies and sales solutions for investors, developers and the next-gen.

Charleen Lozi, Founder, NREMI

09h30 EAT
(30 min)
Panel Discussion

MODERNIZING PROPERTY MANAGEMENT: The evolution of SOPs and professional benchmarks, exploring why the sector must refine its operating models to protect long-term capital appreciation and insulate asset value.

Moderator: **Ryan Pape**, Kenya Country Manager, CBRE Excellerate

- **Hooman Ehsani**, Director of New Developments, Greenhills Investments
- **Ilze Schoeman**, Head of Property Management, CBRE Excellerate
- **Philip Macharia Wanjiru**, Chairperson, RICS Matrics Kenya

09h30 EAT
(30 min)
Panel Discussion

THE RETAIL CAPITAL COMPASS: NAVIGATING FUNDING ACROSS EAST AFRICA: From the high-liquidity hurdles of Kenya to the emerging frontiers of Tanzania and Rwanda, discover what banks and other funders are looking for in retail deals.

Moderator: **Marc du Toit**, Head of Retail, Knight Frank

- **Mncedisi Dumse**, Senior Vice President: Real Estate Finance (Africa Regions - East Africa), Standard Bank Group
- **Bangwani Maphophe**, Banker, Real Estate Africa Regions, Absa
- **Evans Browns**, Group Head of Products, I&M Bank
- **Brenda Kithinji**, Principal Banker, Corporate Sectors, EBRD

10h00 EAT
(15 min)
Presentation

AFRICAN REAL ESTATE IN AN ERA OF GLOBAL TURBULENCE:

Wayne Godwin, Managing Director, Broll Hospitality

10h00 EAT
(30 min)
Panel Discussion

AI & THE FUTURE OF NEW SEARCH BEHAVIOURS ON PROPTech PLATFORMS: The shift from traditional property portals to AI-driven ecosystems that prioritize intent-based discovery and automated data quality. How can tech solve legacy issues like duplicate listings and fragmented market data, while bridging the gap in underserved sectors like affordable housing?

Moderator: **Ian Kuria**, SEO Specialist, Jeder Agency

- **Lizzie Costabir**, Chief Growth Officer, BuyRentKenya

<p>10h15 EAT (40 min) Panel Discussion</p>	<p>THE FULL INVESTMENT LIFECYCLE: FROM CAPITAL RAISING TO INSTITUTIONAL EXIT: Bridging the gap between initial funding and the final institutional handover. Exploring why today's mix of interest rates and market timing is creating ripe opportunities for local REITs.</p> <p>Moderator: Wayne Godwin, MD - Broll Hospitality</p> <ul style="list-style-type: none"> • Ken Mbae, Managing Director, Centum RE • Ruth Okal, Assistant GM, ICEA Lion Group • Darshan Shah, Associate Partner, Vantage Capital • Ram Lokan, Managing Director, Kasada Capital Management 	<p>10h30 EAT (20 min) Presentation</p>	<ul style="list-style-type: none"> • Feyi Makinde, CEO, Reeka • Robinson Gitonga, Head of Sales & Marketing, Masterways Real Estate <p>FINANCING YOUR HOTEL PROJECT: CAPITAL IS AVAILABLE IN POLAND: Presentation of concrete debt instruments, export credit-backed structures, and international funding options currently available in BGK (Polish Development Bank) for bankable hospitality developments.</p> <ul style="list-style-type: none"> • Dariusz Futoma, Managing Partner, Horwath HTL • Piotr Kuffel, Head of International Expansion Office, BGK (Polish Development Bank)
<p>10h55 EAT (20 min) Fireside chat</p>	<p>EXPANSION OF SPECIALIZED REITS IN KENYA: A REITs Association of Kenya session, exploring ALP's landmark listing as East Africa's first industrial REIT and dollar-denominated security.</p> <p>Moderator: Shadrack Mella, Head of Valuation - Africa, AIRE Consulting</p> <ul style="list-style-type: none"> • Barrack Mandela, Investment & Strategy Manager, Africa Logistics Properties • Cynthia Mbaru, Director: Corporate Finance, Dyer & Blair 	<p>10h50 EAT (30 min) Presentation</p>	<p>AI THAT WORKS: A PRACTICAL GUIDE FOR REAL ESTATE & HOSPITALITY PROFESSIONALS: A practical walkthrough of how AI can be plugged directly into their sales and marketing operations, covering business intelligence, creative marketing, sales and lead qualification, and customer care.</p> <p>Koen Oosterbroek, Marketing & AI Consultant, youraiconsultant.com</p>
<p>11h15 EAT (30 min)</p>	<p style="text-align: center;">NETWORKING BREAK</p>		

<p>11h45 EAT (40 min) Panel Discussion</p>	<p>FUTURE HOTEL & PRECINCT OPERATING MODELS FOR EAST AFRICA: A deep dive into the transition from standard management agreements to models such as franchising, “manchising”, third-party white labels and integrated precincts.</p> <p>Moderator: Wayne Troughton, CEO, HTI Consulting</p> <ul style="list-style-type: none"> ● Allan Wantenaar, Head of Business Development, Valor Hospitality ● Vivek Mathur, Managing Director, SARV Management ● Charl Nel, Development Manager, MEA, Wyndham ● Aman Raheja, Development Director, ALEPH Hospitality 	<p>11h45 EAT (40 min) Panel Discussion</p>	<p>THE INFRASTRUCTURE CATALYST: IGNITING URBAN REGENERATION & TRANSIT-CENTRED GROWTH: A discussion on how public sector flagship projects are the primary catalysts for private sector urban renewal efforts, from de-risking of high-density development, to the unlocking of "dormant" urban land and transit-oriented precincts.</p> <p>Moderator: V Gikonyo Gitonga, Managing Director, Axis Real Estate</p> <ul style="list-style-type: none"> ● Neerav Kapila, Transport Lead, East Africa, Arup ● Tinka Patience, Real Estate Specialist ● Edward Ngava, Senior Manager, Infrastructure & Deal Advisory, KPMG ● Bobby Patel, Global Head of Real Estate, CrossBoundary
<p>12h25 EAT (35 min) Panel Discussion</p>	<p>GLOBAL LESSONS IN PROJECT DEVELOPMENT & CONSTRUCTION: Bridging the gap between international best practices and local execution. The global construction industry has shifted from analog monitoring to "Construction 4.0," where data, ESG compliance, and modularity are no longer optional—they are the requirements for securing institutional capital.</p> <p>Moderator: Simon Herd, Regional Director: Africa, MACE Consult</p> <ul style="list-style-type: none"> ● Shiv Arora, Executive Director, Linden Africa ● Jason Horsey, Executive Director, Unity Homes ● Graeme Reid, CEO, Tilisi Development 	<p>12h25 (35 min) Panel Discussion</p>	<p>BEYOND THE NORM: EXPLORING OPPORTUNITY IN REMOTE LOCATIONS: As “prime” markets become over-traded and margins compress, is smart money is heading off the beaten path? Exploring why developers and hospitality leaders are looking past traditional landmarks to find high-yield opportunities in remote locations and secondary cities.</p> <p>Moderator: Bobby McKenna, Managing Partner, Ubunifu</p> <ul style="list-style-type: none"> ● Mike Vroom, COO, Hemingways Collection ● Wesam Okasha, MD and Head of Global Development Asia, Greater China & EMEA Regions - TUI Hotels & Resorts ● Oliviero Cassini, Chief Development Officer EMEA, The Lux Collective
<p>13h00 EAT (75 min) LUNCH</p>			
<p>14h15 EAT (15 min) Presentati on</p>	<p>FROM INFRASTRUCTURE TO EXPERIENCE: HOW ICT IS REDEFINING HOSPITALITY VALUE</p> <ul style="list-style-type: none"> ● Gadwel Musyoka, Founder & CEO, Bakyson Enterprises <hr/> <p>VISION TO REALITY: How smart tech and advanced building systems are changing the way we live, buy and build in East Africa.</p>	<p>14H15 EAT (35 min) Panel Discussion</p>	<p>THE SAFARI EVOLUTION: BALANCING BIG INVESTMENT WITH CONSERVATION: East Africa’s high-end safari market is striking a delicate balance between growing investor interest and conservation priorities. Examining the rise of new entrants and the tension between ROI priorities and critical conservation mandates.</p> <p>Moderated by: Tejas Shah, Partner, PVP Hospitality</p> <ul style="list-style-type: none"> ● Kieran Day, CEO, Cheli&Peacock ● Rosco Wendover, CEO, Angama Group

14h30 EAT (20 min) Fireside Chat	<ul style="list-style-type: none"> ● Eunice Thirikwa, Managing Director, Talinda East Africa ● Gadwel Musyoka, Founder & CEO, Bakyson Enterprises 		<ul style="list-style-type: none"> ● Einars Garoza, CEO & Founder, Conserve Safaris ● Leena Gehlot, Managing Partner, KG Group
14h50 EAT (45 min)	ROUNDTABLES		
<p>EVERAGING PPPS FOR EAST AFRICAN REAL ESTATE: Public-Private Partnerships (PPPs) have emerged as the vital engine for delivering large-scale infrastructure and affordable housing across East Africa. What are the major keys to unlocking successful, mutually-beneficial PPPs for both public and private sector partners?</p> <ul style="list-style-type: none"> ● Carol Njoroge, Project Consultant, Turner & Townsend ● Isaac Kahara, Country Head, East Africa, UK Export Finance ● Rosemary Kananu, General Manager, KPDA ● Nashon Okawa, MD, Beacon Africa Consultants 	<p>BREAKING GROUND: WOMEN IN REAL ESTATE: As East Africa transitions into a more structured, institutional real estate market, what role are women playing in spearheading the region's urban transformation?</p> <ul style="list-style-type: none"> ● Eunice Thirikwa, Managing Director, Talinda East Africa ● Tinka Patience, Real Estate Specialist ● TBC ● TBC 	<p>THE AGENTIC EDGE & FUTURE-PROOF TECH STACKS: Discussing strategic blueprints for selecting a future-proof tech stack, while navigating the leadership and change management hurdles essential for a truly AI-integrated enterprise. The abilities of Agentic AI to create autonomous systems that orchestrate complex workflows.</p> <ul style="list-style-type: none"> ● Eleni Georgopoulou, Founder & CEO, YourHost ● Fahm Bekele, Head of Product Operations & Market Expansion, Rehani Soko ● Koen Oosterbroek, Marketing & AI Consultant ● Christopher Jannou, CEO & Founder, RebelZero AI ● Feyi Makinde, CEO, Reeka 	
15h35 EAT (10 min)	Closing Remarks		
15h45 EAT	END OF DAY 2		