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INVESTMENT SUMMIT

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**RE-NEWED MOMENTUM**

**13 - 14 MAY 2026**

**RADISSON BLU, UPPER HILL, NAIROBI**

**POST EVENT REPORT**



# CONNECTING EAST AFRICA'S DECISION MAKERS



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**31 JULY 2026**

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# Summary

EAPI 2026 | 13 - 14 MAY 2026



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East Africa's premier real estate and hospitality investment gathering returned bigger and more dynamic than ever for its 13th edition, held at the Radisson Blu, Nairobi.

As the region's real estate sector embarks on its "Institutional Era", the two days of this year's summit were defined by energetic discussion, high-quality content, deal-making, networking and future-focused insights.

A healthy increase in numbers from last year (we welcomed over 420 delegates from 260 companies and 25 countries) is an encouraging indicator of the continued demand for the event and the growing optimism surrounding East Africa's real estate future.

In addition to expert panel discussions, fireside chats and presentations, the event featured inclusive roundtable discussions and a dedicated interview booth for participants to share their perspectives on the region's vibrant property landscape. This in line with API Events' goal of improving the event year-on-year and delivering optimal ROI for attendees.

The EAPI Summit remains the only East African international real estate gathering to connect investors, developers, global hotel brands and professional investors across the value chain. This year's theme of "Re-newed Momentum" was on full display, reflected in the numbers and statistics in this report.

We wish to extend a sincere thanks to all who attended - from our valued sponsors and partners, to our wonderful speakers and other attendees from across the public and private sectors - for making this year's event an undisputed success.

**Murray Anderson**  
Commercial Director



# THANK YOU TO OUR 2026 SPONSORS & PARTNERS



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# TESTIMONIAL



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**The EAPI Summit was an excellent forum for property developers to exchange ideas, challenge conventional thinking, and engage with the future direction of the real estate sector. It brought together a strong mix of developers, investors, consultants, asset managers, and industry leaders, creating meaningful conversations around market growth, professional standards, and long-term value creation.**

**For developers like us, the conference was especially valuable in highlighting the importance of operational excellence, thoughtful asset management, and adapting to changing market expectations. Overall, it was a well-curated and highly relevant event that reinforced the importance of collaboration and innovation in shaping the next phase of property development in the region.**



- Hooman Ehsani, Director of New Developments, Greenhills Investments





# WHAT WE COVERED:

The 2026 programme featured over 30 panel discussions, presentations, fireside chats and roundtables covering a broad spectrum of asset classes, investment mechanisms and capital markets.

## Capital Markets, Institutional Shifts & Shifting Alliances

- **The Institutional Shift & Pension Capital:** Transitioning East Africa's domestic pension savings from government bonds to property assets, and tracking high-profile institutional exits from family offices to create market liquidity.
- **Advanced Capital Raising & Alternative Debt:** Deploying structured debt, international funding options, and localized REIT vehicles to navigate global market turbulence.
- **Regional Fund Mandates & Shifting Alliances:** How fund managers are looking beyond traditional financial modeling to evaluate East Africa's risk-return profile amidst geopolitical "transactional diplomacy".

## Residential Transformation, Scale & Infrastructure

- **Scaling Housing via Blended Finance:** Utilizing green bonds, blended finance, and smart offtake structures to transform the regional housing deficit into a bankable, institutional-grade asset class.
- **Networked Pricing Infrastructure:** Moving from fragmented data to continuous pricing frameworks to uncover hidden margins and eliminate the heavy cost of mispriced residential inventory.

## The Hospitality Evolution & High-End Branded Residences

- **The Hybrid Hospitality & Branded Resi Boom:** Capitalizing on the rise of serviced apartments, aparthotels, and global luxury villa communities to unlock consistent, diversified institutional revenue.





- **Future Hotel Supply & Evolving Operating Models:** Shifting from standard management agreements to franchising and white-label models while tracking smart capital into secondary cities and "Next-Gen" regional nodes.
- **The Safari Investment vs. Conservation Balance:** Managing growing high-end investor capital influxes while strictly balancing ROI priorities with critical conservation mandates.

### Commercial Dynamics, Tech Hubs & Retail Realities

- **The Flight to Quality & Mixed-Use Precincts:** Addressing the shortage of Grade A commercial stock by shifting development focus toward destination-driven mixed-use precincts rather than isolated office towers.
- **The Hyperscaler Influence:** Understanding how global tech titans planting data hubs across East Africa are shifting land values, demanding heavy power infrastructure, and redefining "prime" real estate.
- **Strategic Retail Capital & Supply Chain Playbooks:** Navigating regional funding hurdles from Kenya to Tanzania and Rwanda, while applying corporate supply chain playbooks (like KFC East Africa) to thrive in formalizing consumer markets.

### Operations, PropTech & Urban Regeneration

- **Modernizing Asset Management & Property Portals:** Refining property management benchmarks (such as RICS SOPs) and adopting intent-based, AI-driven property discovery platforms to eliminate legacy data fragmentation.
- **Agentic AI & Advanced Tech Integration:** Deploying autonomous AI workflows and smart building systems into daily sales, marketing, and customer care operations to drive experiential real estate value.





# TESTIMONIAL



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“

**EAPI 2026 brought new faces and a shift of focus towards the institutionalisation of real estate in East Africa. Coming off the back of the recent listing of the ALP USD-denominated REIT, there was a good sense of momentum at the event. CBRE Excellerate and Turner & Townsend were delighted to host the cocktail event. I left EAPI with a slightly larger book of contacts and some interesting leads to pursue. Thank you to the organisers.**

”

- Ryan Pape, Kenya Country Manager, CBRE Excellerate



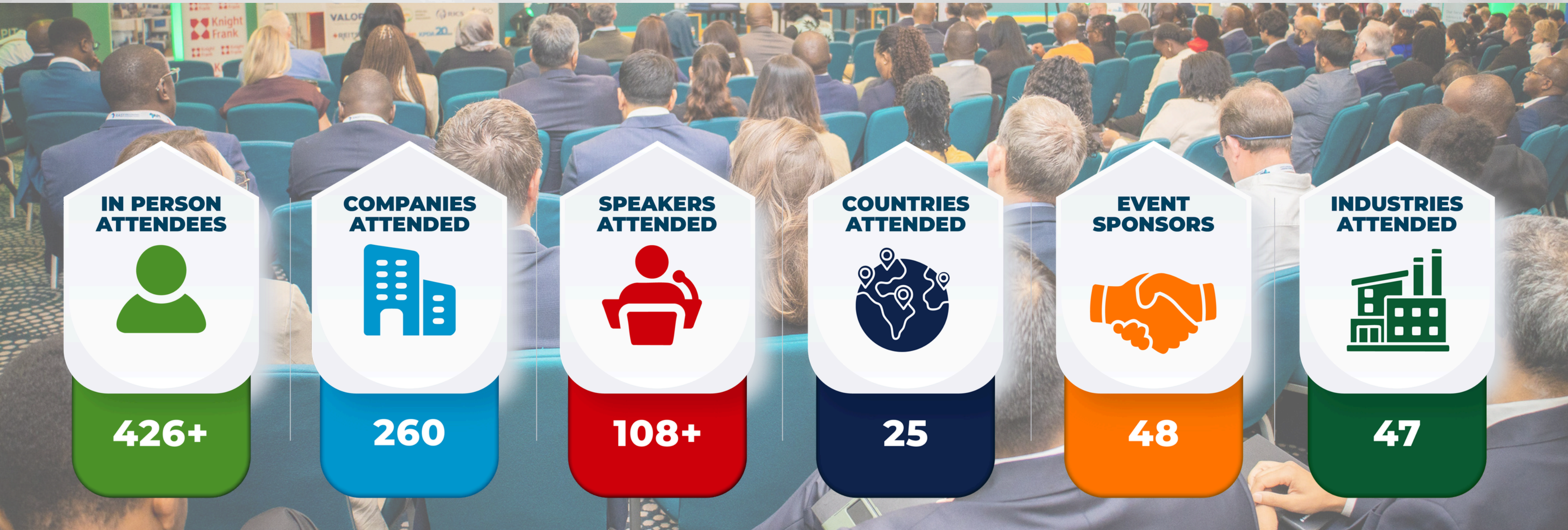




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# EAPI SUMMIT 2026: THE NUMBERS

We witnessed an encouraging 15% year-on-year growth in attendee numbers this year and welcomed delegates from 37 more companies and 9 more countries than in 2025. Over 70% of our delegates were comprised of C-Suite Executives, Founders, Owners, CEOs and Senior Managers.



**IN PERSON  
ATTENDEES**



**426+**

**COMPANIES  
ATTENDED**



**260**

**SPEAKERS  
ATTENDED**



**108+**

**COUNTRIES  
ATTENDED**



**25**

**EVENT  
SPONSORS**



**48**

**INDUSTRIES  
ATTENDED**



**47**





# TESTIMONIAL



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**The EAPI Summit brought together some of the most thoughtful voices shaping the future of institutional capital and real estate investment across East Africa. It was a privilege to contribute to the dialogue. The quality of discussion, engagement, and market insight in the room reflected a region that is rapidly maturing and positioning itself for deeper institutional participation. Congratulations to the organisers for creating a platform that moves the conversation beyond optimism and toward deal-making.**

”

- Keshav Sahadev, Director, YW Capital





# COUNTRIES & REGIONS IN ATTENDANCE



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**KENYA**

**SOUTH AFRICA**

**OTHER**

**EUROPE**

**UAE**

**UNITED STATES**

**SOUTHERN AFRICA**

**NORTH AFRICA**

**MAURITIUS**

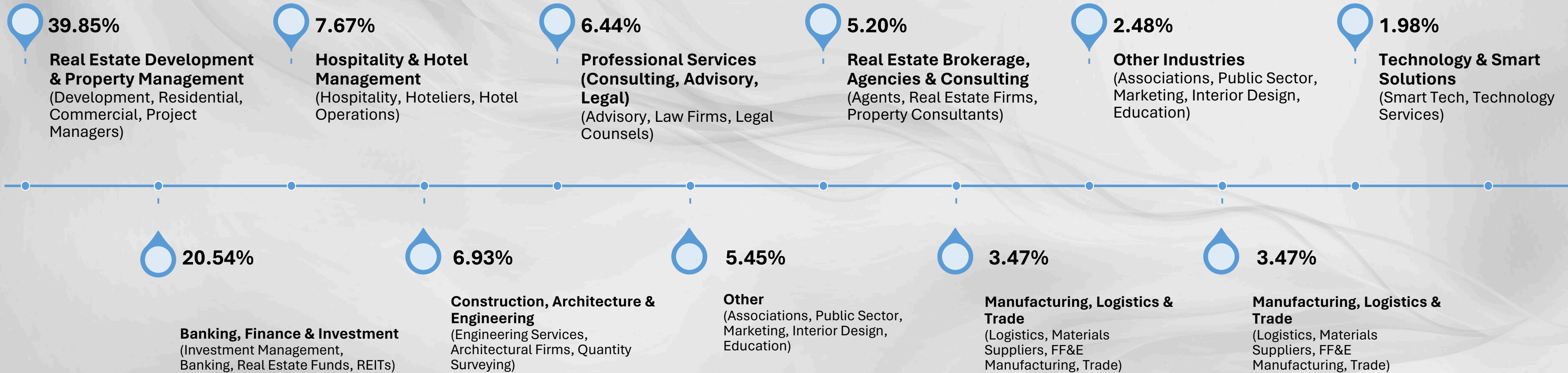
**NIGERIA**

**TANZANIA**

**EAST AFRICA**



# Industry make up:





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**THE INVESTMENT GATEWAY TO EAST AFRICAN PROPERTY**



# TESTIMONIAL



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“

**I loved the changes on the agenda this year and the new roundtables, which brought engagement and fresh perspectives. The real value is always the high-quality network of people in attendance.**

”

- Eleni Georgopoulou, Founder & CEO, YourHost





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## 2026 PUBLIC RELATIONS, MARKETING & SOCIAL MEDIA

In the lead-up to the event, API Events implemented a comprehensive digital marketing and communications strategy to drive awareness, engagement and attendance.

This was bolstered by PR and marketing agreements with Kenyan Wall Street and Property Wheel for the distribution of press releases, newsletters, digital ads and social media posts.

API Events maintained a strong presence across LinkedIn, Facebook, Instagram and WhatsApp, where a series of posts were published to build anticipation and showcase key elements of the event. These included speaker announcements, sponsor highlights, agenda previews and registration prompts. Sponsors, speakers and partners received promotional content and contributed their own content, enhancing the events publicity and allowing speakers and sponsors to reach their networks.

Email Marketing played a vital role in the communications mix, targeting two distinct databases. The first list comprised part attendees, while the second included individuals already registered for the upcoming event. The emails contained content ranging from early-bird announcements and event teasers to logistical information and final reminders – right up until the day before the event. Together, these multi-channel efforts ensured widespread visibility, maximized engagement, and contributed significantly to the event's success.

# The Kenyan Wall Street

THE THINKING BEHIND THE INVESTOR



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## Top Performing Channels:

- **Newsletter Banner Placements:** 126,700 impressions (35 placements)
- **Website Ads:** 70,890 impressions
- **LinkedIn:** 13,112 reach (10 posts)
- **Newsletter (editorial):** 13,769 reach (4 editions)

## Other Channels:

- **Facebook:** 4,553 reach (7 posts)
- **Instagram:** 4,530 reach (6 posts)
- **Telegram:** 3,360 reach (2 posts)
- **X:** 2,400 reach (6 posts)
- **Articles:** 5185 views (2 articles)

The EAPI Summit campaign delivered **over 240,000 total impressions**, with newsletter and website banners driving the bulk of visibility. LinkedIn proved the most effective organic social channel.



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### Top Performing Channels:

- **Facebook:** 30,769 impressions (11 posts)
- **LinkedIn:** 22,044 impressions (11 posts)
- **Website, mobile banners:** 17 056 impressions
- **Newsletter:** 7,644 impressions (5 placements)

### Other Channels:

- **Article:** 2189 views

The EAPI Summit campaign delivered **77, 974 impressions** with Facebook and LinkedIn posts driving the bulk of visibility, followed by website advertising and one press release.

# PUBLIC RELATIONS: EXAMPLES



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The Kenyan Wall Street

Wed, 27 May 2026

Categories: Geopolitics, News, Press Releases, Shows, Reports, Best Places to Work 2026

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## The 'Institutional Era' for East African Real Estate: EAPI Summit Sets the Stage for Scale

By Brand Partnerships - April 23, 2026 | Kenya Business news | East-African | Real Estate | Investment | Events | Briefs | Briefs & Press Releases

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## 13TH ANNUAL EAST AFRICA PROPERTY INVESTMENT SUMMIT 2026

13 May 2026 · by PropertyWheel\_G · 1 min read

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### RE-NEWED MOMENTUM

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RADISSON BLU, UPPER HILL, NAIROBI  
WWW.EAPISUMMIT.COM

Date/Time  
Date(s) - 13 May '26 - 14 May '26  
12:00 am

## Absa Corporate and Investment Banking powers East Africa's real estate future

April 10, 2025 | Abdul Rashid Thomas | Economy & Business | 0

f t in p e

Sierra Leone Telegraph: 10 April 2025: [Sierra Leone Investment](#)

Under the theme "Positioning for Opportunity", Nairobi's premier real estate event brings global investors and developers together to shape East Africa's economic landscape.

As a proudly Pan-African business with key interests in positively shaping economic policy and investments, Absa CIB has proudly, once again confirmed their participation as a lead sponsor of the 2025 East Africa Property Investment (EAPI) Summit.

The EAPI Summit is East Africa's premier real estate event, bringing together over 450 global investors, developers, and professionals from the real estate industry.

The 12th annual summit will be held in Nairobi, Kenya on the 7 and 8 May 2025, at Pullman, Upper Hill. The EAPI Summit provides a platform for networking, dealmaking, and gaining insights from key industry leaders.

APO-NEWS-EN

## Kenya's luxury hospitality sector soars despite challenges

24 avril 2025 | 8:07 am

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The sector is experiencing significant growth, driven by international visitors and a stable economy. Experts at the upcoming East Africa Property Investment (EAPI) Summit in Nairobi will address challenges, while exploring opportunities for investment in this thriving market. Kenya's luxury hospitality sector is experiencing significant growth, spurred by an increasing arrival of international visitors, a stable economy, and a rising middle class. Industry experts attribute this surge to the country's unique blend of natural beauty, strategic location, and supportive government policies — all of which are attracting substantial investment in high-end tourism and hospitality. The dynamics of this thriving sector will be a key focus at the upcoming East Africa Property Investment (EAPI) Summit, a premier real estate event. The 12<sup>th</sup> annual summit, to be held in Nairobi on May 7-8, 2025, will gather over 450 global investors, developers, and real estate professionals. Participants will explore opportunities to capitalize on investment potential in Kenya, Tanzania (including Zanzibar), Uganda, Rwanda, and Ethiopia — countries showing promising signs of economic recovery and political stabilization. Speaking on the growth of the hospitality industry, Bani Haddad, Founder and Managing Director of Aleph Hospitality, highlights Kenya's untapped potential.

The Kenyan Wall Street

Wed, 27 May 2026

Home | Categories: Geopolitics, News, Press Releases, Shows, Reports, Best Places to Work 2026

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## Real Estate's Shift from Speculation to Yield Takes Centerstage at This Week's East Africa Property Investment (EAPI) Summit in Nairobi

By Fred Othman - May 10, 2026 | Kenya Business news | Real Estate | Events | Investment

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STRENGTHEN

This Naisiusi in Chair Common Insurance Board in Leadership

Western corporate executive This Naisiusi has been appointed chairman of Common General Insurance (CGI) Limited in a boardroom.

# EMAIL EXAMPLES



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11 emails promoting the event were sent out to our database, with total opens of over 27 600.

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## WELCOME TO EAPI 2026! WHERE GLOBAL CAPITAL MEETS LOCAL IMPACT

[VIEW THE FINAL AGENDA](#)

The wait is almost over. Tomorrow, we officially kick off the **13th Annual East Africa Property Investment (EAPI) Summit** at the Radisson Blu, Upper Hill, Nairobi.

This edition of **#EAPISummit** is set to be the most impactful in years, as we are thrilled to welcome over 400 leaders from 17+ countries to unpack the strategies driving the region's real estate sector.

Below is the essential information you need for a smooth start to the event.

**Location:** Radisson Blu Hotel, Upper Hill, Nairobi.

**Date:** 13 - 14 May 2026

**Registration Desk Opens:** 7:00 am

**Sessions Start:** 09h00 Sharp!

**Parking:** Available at the hotel

### EAPI COCKTAILS

**Date:** 13 May 2026

**Time:** 17h30

**Location:** Alfresco Terrace - Poolside (Radisson Blu Hotel)

**Hosts:** Turner & Townsend & CBRE Excellerate



## 1 WEEK TO GO WHERE GLOBAL CAPITAL MEETS LOCAL IMPACT

The stage is set at the Radisson Blu. In less than seven days, the **13th Annual EAPI Summit** begins, bringing together 450+ power players from across the globe. With our attendance equally weighted between global investors and local specialists, EAPI 2026 offers an unparalleled platform for deal-making and strategic networking.

This is your opportunity to join the conversation on the Institutional Era and the future of East African real estate.

**THE MOMENTUM IS HERE. WILL YOU BE IN THE ROOM?**

[REGISTER TODAY!](#)

[VIEW THE AGENDA](#)

## 2026 SELECTED SPEAKERS



Samuel Kariuki  
CEO  
Mi Vida Homes



Mncedisi Dumse  
Senior VP: Real Estate  
Finance - (East Africa)  
Standard Bank



Kavita Doshi  
Managing Director  
Innova Properties



Kelvin Mutuma  
Head of Business  
Development  
Purple Dot  
International

## 60 DAYS TO GO! JOIN THE INSTITUTIONAL ERA AT EAPI 2026!

With only **two months** until we gather at the Radisson Blu, Upper Hill, momentum for the 13th Annual East Africa Property Investment (EAPI) Summit is building.

As East Africa's real estate sector enters its Institutional Era, this year's summit is designed to help you master the capital stack and navigate a new cycle of growth and opportunity.

This is your opportunity to secure new funding, exit opportunities, and deals in Africa's most active market. If you're looking for institutional offtakers, developers, family officers, retailers, global brands, and more, **#EAPI2026** is the only real estate and hospitality conference in Africa that provides real value and access to capital.

### WHY YOU NEED TO BE IN THE ROOM!

Join over 400+ investors and leaders from 15 countries to explore the most critical shifts in our market.

**Global Minds. Local Impact. We look forward to seeing you in Nairobi this May!**

[REGISTER TODAY!](#)

[CALL FOR SPEAKERS:  
SHARE YOUR INSIGHTS](#)



## THEME LAUNCH: RE-NEWED MOMENTUM

East Africa's real estate sector has entered a defining new chapter.

After years of sustained growth, increasing transparency, evolving capital markets and the expansion of multiple asset classes, the region is now firmly moving into its **Institutional Era**, marked by scale, resilience and long-term capital commitment.

**Re-newed Momentum** reflects this shift.

From residential and mixed-use developments to hospitality, commercial, industrial and alternative assets, East Africa's prime cities are evolving rapidly. They are attracting businesses, investors and residents seeking stable platforms from which to grow — both within the region and beyond it.

At **EAPI 2026**, we explore how proven operators and resilient business models are driving this next phase of development.

This is a market where performance matters, track records count, and **institutional capital, both international and domestic, is backing hardened, scalable players.**

[MORE INFO ON RE-NEWED MOMENTUM THEME & KEY FOCUS AREAS](#)

# LINKED-IN EXAMPLES



**API Events**  
9,119 followers  
1mo · 🌐

*East Africa's premier real estate and hospitality investment conference is approaching fast!* ...more

**2026 SPEAKERS**

**400+ ATTENDEES**

**16+ COUNTRIES**

**223+ COMPANIES**

**REGISTER NOW**

Sihle Shezi and 137 others 1 comment · 9 reposts

**API Events**  
9,119 followers  
1w · 🌐

EAPI 2026 delivered incredible energy, high-stakes insights and meaningful connections as the Radisson Blu Upper Hill Nairobi became the epicentre of the region's real estate and hospitality investment sector last week. ...more

**RENEWED MOMENTUM**

Sihle Shezi and 32 others 2 comments · 6 reposts

**The Kenyan Wall Street**  
97,203 followers  
2w · 🌐

The East Africa Property Investment Summit 2026, held under the theme "Renewed Momentum," convenes over 500 investors, developers, and real estate professionals at the Radisson Blu, Upper Hill, Nairobi on 13-14 May ...more

**UPDATE**  
12 MAY 2026

**EAPI Summit 2026 Opens in Nairobi as Property Market Shifts Toward Yield Over Speculation**

The Kenyan Wall Street

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**#EAPI2026: Re-newed Momentum: Off to a Great Start!**

Day 1 of the 13th Annual EAPI Summit is delivering on its promise of ...more

Mpilo Mnyanda and 44 others 7 reposts

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**#EAPI2026** - East Africa's only international real estate and hospitality gathering that connects capital to opportunities. Here's Murray Anderson-Ogle API Events sharing thoughts on this year exciting programme and theme - Renewed ...more

And it's going to be a really rip roaring conference this year.

WWW.EAPISUMMIT.COM

**API Events**  
9,119 followers  
1mo · 🌐

*East Africa's Institutional Era has arrived.*  
We are one month away from the 13th Annual EAPI Summit! This year, we aren't just talking about growth - we are unpacking the strategies that define a ...more

1 Month to go · 5 pages

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**1 MONTH TO GO!**

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Laura-anne Steyn and 17 others 1 comment · 3 reposts

**API Events**  
9,119 followers  
1mo · 🌐

We are excited to announce a few of our Industry Sponsors for the 13th Annual EAPI Summit. They will join a global network of minds focused on local impact and long-term resilience in the East African market. ...more

**MEET UP WITH**  
**ALLIANCE MEDIA**  
AT EAPI THIS MAY  
13 - 14 MAY 2026

**MEET UP WITH**  
**ALP Africa Logistics Properties**  
AT EAPI THIS MAY  
13 - 14 MAY 2026

**MEET UP WITH**  
**AXIS REAL ESTATE**  
AT EAPI THIS MAY  
13 - 14 MAY 2026

**MEET UP WITH**  
**BAKSON ENTERPRISES LIMITED**  
AT EAPI THIS MAY  
13 - 14 MAY 2026

**13 - 14 MAY 2026**  
RADISSON BLU, UPPER HILL, NAIROBI  
WWW.EAPISUMMIT.COM

# FACEBOOK EXAMPLES



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API Events  
April 14 · See more

East Africa's Institutional Era has arrived. ... See more

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**1 MONTH TO GO!**

**13 - 14 MAY 2026**

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2026 SPEAKERS

2026 SPONSORS & PARTNERS

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RADISSON BLU, UPPER HILL, NAIROBI

MORE TO COME ...

API Events  
May 7 at 3:27 PM · See more

Exploring the hotel pipeline in Nairobi and beyond. Hotel pipelines are hitting record highs, sparking a critical debate: are we reaching a tipping point, or is the mar... See more

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**Moderated by**

**FIONA CROW**  
VP DEVELOPMENT - AFRICA WESTMONT

**PANEL DISCUSSION**

**HOTELS - IS MORE SUPPLY SUSTAINABLE IN NBO & REGIONAL SECONDARY CITIES & IS GROWTH NOW IN NEW NODES?**

WITH NAIROBI'S PIPELINE HITTING RECORD HIGHS, IS THE MARKET REACHING A SATURATION POINT OR A NEW LEVEL OF MATURITY? OWNERS, BRANDS, DEVELOPERS AND FUNDERS DEBATE THE SUSTAINABILITY OF CURRENT SUPPLY AND UNCOVER THE "NEXT-GEN" NODES WHERE SMART CAPITAL IS MOVING.

**PANELISTS**

**JS ANAND**  
FOUNDER & CEO  
LEVA HOTELS

**DANIEL TRAPPLER**  
SENIOR DIRECTOR OF DEVELOPMENT  
RADISSON HOTEL GROUP

**MICHAEL POWNALL**  
MANAGING PARTNER  
VALOR HOSPITALITY

**CHARLES KANUGI**  
SENIOR PROPERTY ADVISORY MANAGER  
BETHAN

**JAMEEL VERJEE**  
FOUNDER & CEO  
CITYBLUE HOTELS

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API Events  
March 2 · See more

Re-newed Momentum. Re-imagined Growth. ... See more

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**RE-NEWED MOMENTUM**

**13 - 14 MAY 2026**

RADISSON BLU, UPPER HILL, NAIROBI

**GLOBAL MINDS LOCAL IMPACT**

**DEAL MAKING STARTS HERE**

**KEY TOPICS**

- The institutional era: measuring the capital stock & asset allocation.
- How to scale a residential platform in East Africa: insights from the angels.
- Measuring Green & Bluefield Investment Across the Capital Stack
- The Debt Advantage: Navigating the New Interest Rate Cycle

**REGISTER NOW!**

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API Events  
May 18 at 3:01 PM · See more

EAPI 2026 delivered incredible energy, high-stakes insights and meaningful connections as the Radisson Blu Upper Hill Nairobi became the epicentre of the region's real ... See more

**Welcome to EAPI. EAPI. EAPI. EAPI. 13th edition. 13th**

0:03 / 3:00

API Events  
March 11 · See more

One platform. Multiple access pathways.... See more

# INSTAGRAM EXAMPLES



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**RE-NEWED MOMENTUM**

**13 - 14 MAY 2026**  
RADISSON BLU, UPPER HILL, NAIROBI

Event Highlights:  
2 Days of high-level networking.  
Deep dives into Hospitality, PropTech, and Retail.  
Direct access to Africa's most influential DFI and institutional players.

Global Minds. Local Impact.  
Secure your spot at the epicenter of East African real estate.  
Register Now:  
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**Your Perspective. Our Stage. The Future of East African Real Estate.**

The 13th Annual EAPI Summit is more than a conference - it's a collaborative engine for the region's property sector. As we enter the Institutional Era, we are looking for the pioneers, the disruptors, and the deal-makers to lead the conversation.

**Current Focus Areas:**

- The Capital Stack: Mastering asset allocation.
- Debt Advantage: Navigating interest rate cycles.
- Hospitality: "Bush vs. Beach" & Branded Residences.
- Resilience: Leveraging the Building Resilience Index (BRI).

**Do you have a unique story or a strategic solution to share?**  
Because our agenda is designed to be as dynamic as the market itself, we are calling for speakers to help us refine these sessions and lead the dialogue in Nairobi this May.

**Why join the EAPI stage?**

- Influence the regional investment narrative.
- Connect with 400+ institutional investors and developers.
- Impact the continent's fastest-growing hub.

**Don't wait - we are finalizing our lineup now. Apply to speak today!**

Register now - [https://lnkd.in/d\\_gRM9Ud](https://lnkd.in/d_gRM9Ud)  
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#EAPI2026 #CallForSpeakers #EastAfricaRealEstate #Nairobi #InvestmentLeaders #PropertySummit

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Choose the pass that aligns with you:

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#EAPI2026 #RealEstateInvestment #EastAfrica #BuiltEnvironment #propertydevelopment

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**13 - 14 MAY 2026**  
RADISSON BLU, UPPER HILL, NAIROBI

We are one month away from the 13th Annual EAPI Summit! This year, we aren't just talking about growth - we are unpacking the strategies that define a new cycle of investment.

Swipe through to see the leaders and partners joining us at the Radisson Blu, Nairobi, to master the capital stack and scale the region's property landscape.

**Why this is a must-attend:**

Unpacking Real Returns: Positioning your portfolio for the future.  
Deal Making: It starts here with the region's most influential players.  
Global Minds, Local Impact: Connecting international capital with East African decision-makers.  
Don't miss your chance to be in the room.

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#EAPI2026 #InstitutionalInvestment #NairobiBusiness #realestateafrica

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**PANEL DISCUSSION**

**THE FLIGHT TO QUALITY IN COMMERCIAL AND THE ROLE OF MIXED-USE ASSETS AND PRECINCTS**

THE RACE FOR "GRADE A" SPACE IS NO LONGER JUST ABOUT THE DESK—IT'S ABOUT THE DESTINATION. ANALYSING THE CRITICAL SHORTAGE OF INSTITUTIONAL-GRADE COMMERCIAL STOCK AND THE RISE OF THE MIXED-USE PRECINCT AS THE NEW GOLD STANDARD.

**MODERATED BY**

**MARK DUNFORD**  
CEO  
KNIGHT FRANK KENYA

**PANELISTS**

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**Commercial property is evolving. Are you keeping up?** Institutional capital is moving beyond single-asset investments. The new frontier isn't just about premium office desks; it's about the integrated ecosystem they exist within.

On Day 1 of EAPI 2026, join a powerhouse panel of executives as they deconstruct:

- Why the scarcity of tier-one commercial space is intensifying.
- How integrated mixed-use environments have become the defining benchmark for yield and resilience.
- The strategic shift from standalone buildings to creating destinations.

Don't miss these and other insights. Register at:  
<https://taptickets.co.za/event/691c43824dbdd17b786fead3>  
View the full programme at <https://eapisummit.com/>

#EAPI2026 #CRE #RealEstateEastAfrica #MixedUseDevelopment #RealEstateStrategy #PropertyInvestment #GradeAOffice #UrbanInnovation

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